Navellier Concentrated High Dividend

NAVELLIER CONCENTRATED HIGH DIVIDEND COMPOSITE



About Navellier

Portfolio Management:

Louis G. Navellier, Chief Investment Officer Timothy A. Hope, Senior Portfolio Manager Michael Garaventa, Portfolio Manager

Benchmark: Russell 1000 Index

Firm Background: Navellier & Associates, Inc. is a registered investment advisor and was founded by Louis G. Navellier. Navellier has published its investment research since 1980, and has managed money for institutions and high net worth individuals since 1987.

Objective: Navellier's Concentrated High Dividend Portfolio invests in common stocks and REIT securities based on their potential to offer attractive income and total returns.

Weighted Average Dividend Yield: 4.77%

1987-2020
3 3

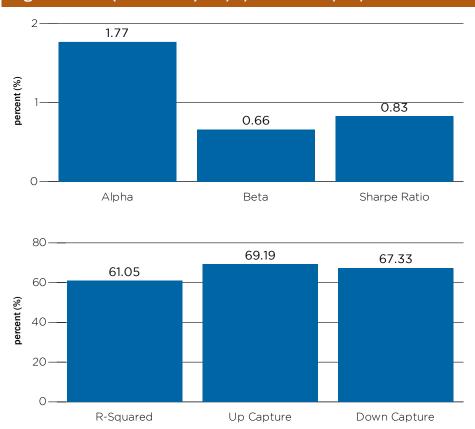
For our complimentary market commentary, please visit www.navellier.com and click on MarketMail!

NAVELLIER

Current Performance					
	Navellier Concentrated High Dividend (Gross) Composite	Navellier Concentrated High Dividend (Net) Composite	Russell 1000 Index		
4 th Quarter	3.33%	3.18%	9.04%		
Year-to-Date	21.24%	19.27%	31.43%		

Source: Navellier & Associates.

Return/Risk Analysis • Supplemental Information • Concentrated High Dividend (Pure Gross) • 6/1/2012 to 12/31/2019



Source: Navellier & Associates.

Return/Risk statistics are calculated versus the Russell 1000 Index. Graphs are for illustrative and discussion purposes only. Past performance does not guarantee future results; investment in equity strategies involves substantial risk and has the potential for partial or complete loss of funds invested. Results presented include reinvestment of dividends and other earnings. None of the stock information, data, and company information presented herein constitutes a recommendation by Navellier or a solicitation of any offer to buy or sell any securities. See important disclosures at end of document.



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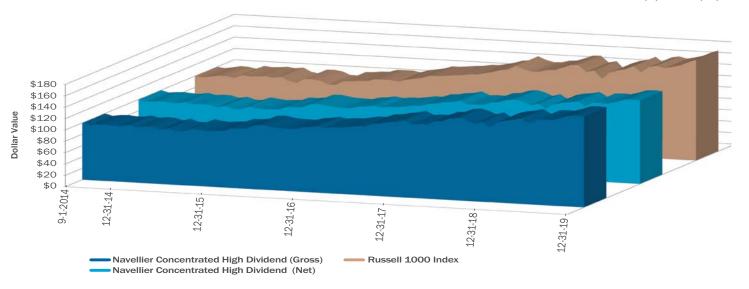
Performance Returns

	Navellier Concentrated High Dividend (Pure Gross) Composite	Navellier Concentrated High Dividend (Net) Composite	Russell 1000 Index	
Annualized Returns: through	12/31/19			
Year-to-Date	21.24%	19.27%	31.43%	
Trailing 1 Year	21.24%	19.27%	31.43%	
Trailing 3 Year	12.19%	10.67%	15.05%	
Trailing 5 Year	10.23%	8.53%	11.48%	
Since Inception (9/2014)	9.19%	7.48%	11.35%	
Calendar Year Returns				
2019	21.24%	19.27%	31.43%	
2018	-0.41%	-2.11%	-4.78%	
2017	16.97%	16.08%	21.69%	
2016	16.26%	14.32%	12.05%	
2015	-0.89%	-2.80%	0.92%	
2014 (4months)	-1.78%	-2.42%	3.04%	
Quarterly Returns				
12/31/19	3.33%	3.18%	9.04%	
9/30/19	3.42%	2.91%	1.42%	
6/30/19	1.79%	1.28%	4.25%	
3/31/19	11.46%	10.91%	14.00%	
12/31/18	-7.32%	-7.79%	-13.82%	
9/30/18	3.08%	2.62%	7.42%	
6/30/18	5.45%	4.98%	3.57%	
3/31/18	-1.15%	-1.47%	-0.69%	
12/31/17	4.51%	4.17%	6.59%	
9/30/17	6.57%	6.41%	4.48%	
6/30/17	3.88%	3.74%	3.06%	
3/31/17	1.09%	0.95%	6.03%	
12/31/16	2.97%	2.83%	3.83%	
9/30/16	-2.56%	-3.09%	4.03%	
6/30/16	7.68%	7.15%	2.54%	
3/31/16	7.61%	7.07%	1.17%	
12/31/15	2.92%	2.43%	6.50%	
9/30/15	-0.97%	-1.44%	-6.83%	
6/30/15	-2.48%	-2.95%	0.11%	
3/31/15	-0.29%	-0.78%	1.59%	

Supplemental Information as of 12/31/19

Navellier Concentrated High Dividend Composite

Growth of 100 Dollars from 9/1/2014 - 12/31/2019



Source: Navellier & Associates.

18.68
32875
9,151
4.77
10-30
9.84
30%

Source: Navellier & Associates.

Sector Allocation				
Navellier Concentrated High Dividend Russell 1000 Index				
Finance	49.72 18.63			
Energy Minerals	3.33			
Electronic Technology	6.71			
Industrial Services	5.17 1.13			
Commercial Services	4.41 1.45			
Process Industries	4.28 2.46			
[Cash]	3.93 0.00			
Consumer Services	3.92 5.40			
Utilities	3.71 3.20			
Health Technology	3.50 10.84			
Consumer Non-Durables	2.92			
Technology Services	0.39			
Retail Trade	7.09			
Producer Manufacturing	0.06			
Transportation	0.01 ■ 1.82			
Consumer Durables	0.01 1.43			
Non-Energy Minerals	0.01 0.55			
Health Services	0.01 2.27			
Communications	0.00 2.07			
Distribution Services	0.00 0.70			
	Percent %			

Тор	10	Stock	Holdings

1.	Arbor Realty Trust, Inc.	ABR		
2.	Broadcom Inc.	AVGO		
3.	STORE Capital Corporation	STOR		
4.	Getty Realty Corp.	GTY		
5.	ONEOK, Inc.	OKE		
6.	Extra Space Storage Inc.	EXR		
7.	Ares Commercial Real Estate Corporation	ACRE		
8.	Safety Insurance Group, Inc.	SAFT		
9.	United Bankshares, Inc.	UBSI		
10.	Iron Mountain, Inc.	IRM		
Source: Navellier & Associates.				

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Source: Navellier & Associates.

NAVELLIER CONCENTRATED HIGH DIVIDEND COMPOSITE

Reporting Currency U.S. Dollar

Year	Firm Assets (\$M)	Composite Assets (\$M)	Percentage of Firm Assets	Number of Accounts	Composite Pure Gross Return (%)	Composite Net Return (%)	Russell 1000 Index Return (%)	Composite Dispersion (%)
2018	674	0.48	<1%	1	-0.41	-2.11	-4.78	0.00
2017	835	1.00	<1%	7	16.97	16.08	21.69	0.14
2016	771	1.733	<1%	11	16.26	14.32	12.05	N/A ²
2015	1,118	0.038	<1%	1	-0.89	-2.8	0.92	N/A ²
2014 ¹	2,107	0.039	<1%	1	-1.78	-2.42	3.04	N/A ²

¹Performance calculations for the period ended December 31, 2014 only include 4 months of history.

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- 1. Compliance Statement Navellier & Associates, Inc. claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with GIPS standards. Navellier & Associates, Inc. has been independently verified for the periods January 1, 1995 through December 31, 2018. A copy of the verification report is available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.
- 2. Definition of Firm Navellier & Associates, Inc. is a registered investment adviser established in 1987. Registration does not imply a certain level of skill or training. Navellier & Associates, Inc. manages a variety of equity assets for primarily U.S. and Canadian institutional and retail clients. The firm's list of composite descriptions as well as information regarding the firm's policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
- 3. Composite Description As of October 1, 2019, the Navellier Concentrated High Dividend strategy was redefined to include both wrap and institutional accounts to more broadly market the strategy. Prior to this date, only wrap accounts were included in the composite. The Navellier Concentrated High Dividend Composite includes all discretionary Concentrated High Dividend equity accounts that are charged a wrap and managed with similar objectives for a full month, including those accounts no longer with the firm. The strategy is highly concentrated and focuses on identifying dividend-paying securities with the potential for stable consistent income. The strategy invests in U.S. listed securities with market capitalizations greater than \$1 billion.

The universe is screened based on free cash flow. Stocks are then ranked by yield and dividend growth rate. The most attractive stocks based on yield are fundamentally ranked using Navellier's proprietary fundamental ranking system. At any given time, the strategy may hold up to 30% in American Depositary Receipts (ADRs). Typically, the strategy invests in approximately 10 to 20 stocks. Performance figures that are net of fees take into account advisory fees, wrap fees, and any brokerage fees or commissions that have been deducted from the account, "Pure" grossof-fees returns do not reflect the deduction of any trading costs, fees, or expenses, and are presented only as supplemental information. Performance results are total returns and include the reinvestment of all income, including dividends. The composite was created August 31, 2014. Valuations and returns are computed and stated in U.S. Dollars.

- 4. Management Fees The management fee schedule for accounts is generally 45 to 90 basis points; however, some incentive fee, fixed fee, and fulcrum fee accounts may be included. Fees are negotiable, and not all accounts included in the composite are charged the same rate. Wrap fee schedules are provided by independent wrap sponsors and are available upon request from the respective wrap sponsor. Wrap fees generally range from 100 to 200 basis points and include custody, trading expenses, and other expenses associated with the management of the account. The client is referred to the firm's Form ADV Part 2A for a full disclosure of the fee schedule.
- **5. Composite Dispersion** If applicable, the dispersion of annual returns is measured by the standard deviation across asset-weighted portfolio level gross returns represented within the composite for the full year.
- **6. Benchmark** The primary benchmark for the composite is the Russell 1000® Index, which measures the performance of the 1,000 largest companies in the Russell 3000® Index, which

represents approximately 92% of the total market capitalization of the Russell 3000® Index. The reported returns reflect a total return for each quarter inclusive of dividends. The asset mix of the composite may not be precisely comparable to the presented indices. Presentation of index data does not reflect a belief by the Firm that the Russell 1000® Index Index, or any other index, constitutes an investment alternative to any investment strategy presented in these materials or is necessarily comparable to such strategies.

7. General Disclosure - The three-year annualized standard deviation is not presented because 36 months of history is not available. Actual results may differ from composite results depending upon the size of the account, custodian related costs, the inception date of the account and other factors. Past performance does not guarantee future results. Investment in equity strategies involves substantial risk and has the potential for partial or complete loss of funds invested. Results presented include reinvestment of all dividends and other earnings. The securities identified and described do not represent all of the securities purchased, sold, or recommended for client accounts. It should not be assumed that any securities recommendations made by Navellier & Associates, Inc. in the future will be profitable or equal the performance of securities made in this report. A list of recommendations made by Navellier & Associates, Inc. for the preceding twelve months is available upon request.

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800-365-8471

775-562-8212 fax



²N/A information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.